



Delivering strength, stability and peace of mind in turbulent times

November 16, 2023

Forest & Logging Program Manager, Victor, Peter Elmalis
Vice President, Everest Insurance, Andrew D'Auria
Director, Everest Insurance, Michelle Jacobs

Our relationship with Everest Insurance®



Importance of quality underwriting submissions

Reviewed by Victor
and Everest
referral process

It's not just about loss history

Central Analysis Bureau
(CAB) / Safer

Driver selection

The importance of telematics

Telematics provides an opportunity for underwriting to use discretion in risk selection and pricing...

Two quote approach

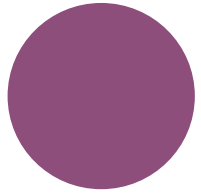
- Financial incentive with implementation of telematics
- Reduce loss ration and improve safety

Orion Fleet Intelligence

- Advanced telematics provider
- Driver monitoring and coaching

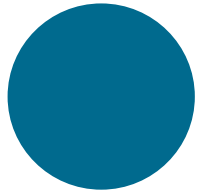


Loss control



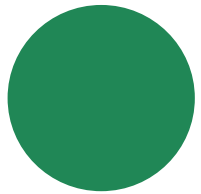
Loss control recommendations

- Not just a file stuffer



Importance of being compliant

- Impacts eligibility & pricing



Loss control resources

- Victor Risk Advisory
- Monthly newsletter



Claims



- All lines, in-house claims professionals:
 - Specialize in the forest & logging industry.
 - Located throughout the US.
 - Team includes some of the most experienced in the industry.
 - On-site payment capabilities.
- Distinguished in the industry for delivering an exceptional claim service.

Claims

- Prompt and timely reporting of claims is essential.
- When reporting a claim, please contact Everest's claims department:
 - 24-hour toll-free phone reporting:
(833) 916-0055
 - Email reporting:
victorclaims@everestre.com



Looking ahead

Future opportunities



Q&A

Today's presenters



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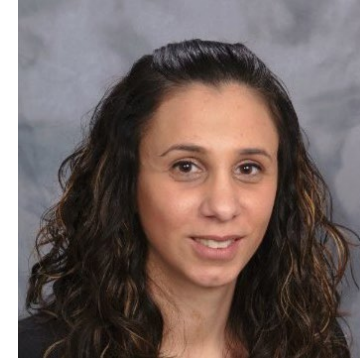
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Thank you



This document is for illustrative purposes only and is not a contract. It is intended to provide a general overview of the program described. Please remember only the insurance policy can give actual terms, coverage, amounts, conditions and exclusions. Program availability and coverage are subject to individual underwriting criteria.

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